

# KONZMANN

<https://konzmann.eu/jobs/sales-manager-m-f-d-portuguese-sap-2/>

At KONZMANN, we're on a mission to solidify our position as the leading SAP procurement specialist and we're seeking passionate individuals to join our team.

KONZMANN Add-Ins seamlessly integrate into SAP ERP/HANA systems worldwide, offering customers of the market leader SAP a fully integrated solution that accelerates processes and significantly reduces purchasing costs. Our field-tested Software-Add-Ins provide customers with seamless, upwardly compatible solutions. With implementation times as short as 1 to a few days and availability in 14 languages, our products offer lasting benefits in our customers' SAP systems.

## THIS IS WHAT AWAITS YOU

### **Your Challenge:**

As a Sales Manager, you will be the face of our company, serving as the primary point of contact for our customers. You'll conduct insightful consultation sessions and stay up-to-date on the latest trends and developments. Your goal is to not only convince existing and potential customers of our offerings but also to build long-lasting relationships.

### **You'll Thrive with Us if:**

You have a knack for understanding people and situations, bring a positive attitude, and are committed to continuous self-improvement.

## THIS IS WHAT YOU BRING

- Affinity for IT and Business
- Empathy and customer orientation
- Confident demeanor with exceptional communication skills
- Ideally proficient in MS-Office and SAP
- Passion for sales
- Fluent proficiency in Englisch and Portuguese

### **Note:**

Even if you're new to telephone sales or the SAP environment, we welcome individuals with strong communication skills and a passion for sales. What matters most to us is your dedication and willingness to adapt quickly to new challenges.

## INDIVIDUAL PRE-SCREENING

- How many year of B2B sales experience do you have?
- How many years of SAP experience do you have?
- Do you have a valid work permit for Germany?
- What is the highest level of education you have completed?

### **Workload**

Full-time, Part-time

### **Start of employment**

01.09.2025

### **Duration of employment**

unlimited

### **Place of work**

Raiffeisenstraße 22, 73630, Remshalden, Germany

### **Working hours**

20h – 38h

### **Salary**

35.000

### **Date of publish**

20. Mai 2025

### **valid until**

22.08.2025

- Will you be able to reliably commute or relocate to Remshalden for this job?
- Do you speak English?
- Do you speak German?
- Do you speak Portuguese?
- If you speak another language beside Englisch/German/Portuguese on a native level, which is it?